



Senior Manager, Industry Partnerships

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About us:

Founded in 1990, CurePSP is the leading non-profit organization dedicated to the awareness, care, and cure of 3 neurodegenerative diseases: progressive supranuclear palsy (PSP), corticobasal degeneration (CBD), and multiple system atrophy (MSA). As a catalyst for new treatments and a cure, we establish important partnerships and fund critical research. Through our advocacy and support efforts, we enhance education, care delivery, and quality of life for people living with PSP, CBD, MSA, and their families. Science, community, and hope are at the heart of CurePSP's mission and our services. CurePSP is a registered 501(c)(3) charity within the United States (Federal Employer ID Number: 52-1704978).

Our mission is to raise awareness, build community, improve care, and find a cure for PSP, CBD, and MSA. We accomplish this through our three pillars: Care, Consciousness, and Cure.

About the role:

Role Summary

CurePSP is seeking a Senior Manager, Industry Partnerships, to support the execution of a portfolio of industry partnerships and translational projects that aim to further treatments and cures for PSP, CBD and MSA. Reporting to the Director of Scientific Affairs and Partnerships, the Senior Manager will support CurePSP's industry partnerships, assist clinical trial efforts, and serve as a key point of contact for several translational and strategic initiatives, escalating strategic or high-visibility matters to the Director. This role will collaborate closely with several CurePSP departments to help ensure successful implementation of these partnerships in alignment with organizational mission and goals.

This is a growing area of focus for CurePSP and for industry partners, and the Senior Manager will play an active role in sustaining our existing partnerships and helping shape a framework for a growing portfolio of work, under the Director's guidance. The ideal candidate will bring partnership coordination experience, a collaborative and detail-oriented approach, and passion for our mission.



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Primary Functions:

1. Industry Partnerships:

- Support management of CurePSP's industry partnership portfolio, engaging in day-to-day relationship activities that further CurePSP's clinical research and drug development initiatives
- Serve as a primary point of contact for day-to-day partner interactions — introductory calls, regular check-ins, tracking interactions, documentation — escalating strategic or sensitive items to the Director
- Support the development of contracts and agreements in coordination with the Director and CurePSP legal counsel
- Support the Director in executing strategies to maintain current partnerships and foster new ones, including researching potential partners and maintaining a landscape of prospects
- Develop and maintain public-facing resources for industry partners (websites, decks, flyers, and similar materials)
- Represent CurePSP's mission, value proposition, and services in partner conversations, in coordination with the Director
- Attend relevant conferences to stay current on the industry landscape and meet with partners

2. Clinical Trial Engagement:

- Engage with industry partners to support clinical trial recruitment, including marketing to our community through email, website, and other platforms
- Collaborate with CurePSP's patient support team to keep the community informed of research opportunities
- Support industry consulting needs throughout trial development and execution, including coordinating protocol review and related contracting with the Director and legal
- Help ensure the lived experience of CurePSP's community remains part of trial development and execution

3. Translational and Strategic Initiatives:

- Support CurePSP's participation in translational and strategic initiatives such as the PSP Trial Platform, C-Path PSP Task Force, and AMP-PDRD, serving as the primary liaison with support from the Director
- Support the Director and CEO in coordinating CurePSP's Research RoundTable, including identifying and inviting participants, meeting logistics and communications, documenting discussion outcomes, and tracking follow-up items

4. Collaboration with Internal Teams:

- Work as part of the CurePSP Research team to further the Cure Pillar, providing contract and administrative support to the Director for Research team partnerships



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- Collaborate with CurePSP's Patient and Care Partner Advocacy team to facilitate patient engagement in research initiatives
- Support the Development team in building an industry business development framework and tracking progress toward revenue goals
- Work with CurePSP administration and operations on budgeting, invoicing, and related tasks
- Collaborate with the marketing team on related communication needs — web updates, clinical trial promotion, sponsor recognition, and similar

5. Other related duties as required

Required Skills:

- Bachelor's degree required, with a preference for a degree in biomedical sciences
- At least 4-6 years of relevant experience in partnership or alliance management, with a preference for experience in a biomedical nonprofit or industry setting, or experience in life sciences consulting
- Experience with partnership agreements and a working knowledge of relevant industry regulatory rules relevant to US and international partnerships
- Excellent written, verbal, and interpersonal communication skills, with the ability to collaborate effectively with industry partners, staff, and the CurePSP community
- Self-motivated, collaborative, entrepreneurial, and adaptable, with the ability to work both independently and with external partners and cross-functional internal teams
- Sound decision-making and risk management, and the ability to evaluate potential partnerships for alignment with CurePSP's mission and goals
- Strong time management, project management, and organizational skills, with the ability to manage and prioritize several partnerships and projects

Location and Travel:

- Remote role with travel to in-person meetings and events as required. Preference for Eastern or Central time zone, within approximately 30 miles of a major airport
- Additional travel may be required, including international travel — total travel approximately 25%. Valid passport required
- You must be legally able to work in the United States

Salary and Benefits:

- Salary range: \$85,000 to \$95,000 commensurate with experience.
- This role is contingent on future funding and evolution of the industry landscape.
- CurePSP offers a comprehensive benefits package which includes
 - 100% paid medical, dental, vision, short term disability, and long term disability coverage plus a \$50,000 life insurance policy for the employee. CurePSP pays 80% of dependent's coverage.
 - Flexible Spending Accounts for medical and childcare



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- 401(k) plan with 3% contribution by CurePSP for traditional 401(k) plan. CurePSP also offers a Roth 401(k) plan.
- 20 days paid time off per year, 18 paid Holidays, and 2 Floating Holidays to be taken at employee's discretion
- Unlimited sick time (use your PTO for you)
- 12 weeks paid family leave to employees after 12 months of employment
- Employees are also eligible for a discretionary bonus on an annual basis
- CurePSP provides professional development to all of its employees.
- CurePSP will provide the necessary technology to complete job functions.

CurePSP, Inc. is an equal-opportunity employer. We respect and seek to empower each individual and support the diverse cultures, perspectives, skills, and experiences within our workforce.